



livestock
exchange

WE'RE NOT THE BIGGEST
AND WE'RE NOT THE OLDEST...
AND THAT'S WHY WE

WORK HARDER



Unrivalled dairy industry expertise is the core of Livestock Exchange.

Many farmers put their trust in us when buying or selling dairy stock. Our experienced team and extensive networks have in depth knowledge of the global dairy industry. We have a unique ability to read the status of the market and forecast future trends. This enables us to better advise our clients when making key decisions on dairy transactions.

Livestock Exchange stays ONE STEP AHEAD. Our primary focus is sourcing stock that will match clients' farming practices and grow their businesses. Our experienced team understands that buying and selling dairy stock is a critical decision and complete trust and understanding between a client and their agent is imperative.

IT STARTS HERE

We understand the significant costs and issues involved in buying and selling stock.

Regardless of your livestock requirements, our team can deliver customised solutions which are matched to your needs and will contribute towards your business performance. Through our industry networks we can source the best dairy livestock and locate the right buyer.

RESPONSIVE SERVICE

We are known nationally for our responsive service. We listen, we talk, and we seek to understand farmers' dairy livestock requirements. Then we move rapidly to deliver solutions, whether it be buying or selling, exporting, leasing, valuation, stock finance, or trading.

Buying or selling stock for clients is a process we have mastered. We have comprehensive contracts in place, which detail the requirements from the buyer and seller and outline all the conditions which need to be met.

Prior to quoting stock, we have a "COURT SESSION" where we sit down and go thoroughly over the process of buying or selling stock. These sessions are crucial to the overall process and allow us to gauge client needs and objectives, discuss budget constraints and convey precisely how we do business. After this session we are better equipped to tailor a solution.

At Livestock Exchange confidentiality is vital and we recognise that the information disclosed to us is commercially sensitive. The trust farmers place in us to source and sell their livestock is treated with the utmost respect. We are here to get the job done not talk about it.



NEW AGENT FOR SOUTH CANTERBURY

We are pleased to announce that **Scott Lovelock** is now our agent covering South Canterbury. Based in Geraldine, he can quickly provide service to farmers in the area.

Scott is our newest dairy specialist with over 20 years of large-scale dairy farming from management to sharemilking in mid Canterbury. He understands the farmer's perspective, so he knows what your needs are and what you're looking for in an agent.

Scott grew up on his parents' dairy farm. Since then he's had experience in all types of farming, focusing most of his career on dairy farming. Scott has worked with Livestock Exchange agents on the farm for the past seven years, so he knows how we operate and what our aims are for assisting farmers.

Scott's aim is to provide solid hassle free sale or purchase requirements on dairy farms in South Canterbury. He is able to work with our great team of agents to get you the best outcome not just talk about it. He brings a wealth of experience and knowledge to our team. He will work hard to find stock that will match clients' farming practices and help grow their businesses.

If you have stock to sell, are looking to purchase stock, or have grazing requirements, give Scott a ring and he'll be happy to help. Scott will be on the road meeting and greeting farmers and getting to know you all first hand. He's looking forward to helping you with your business.

OUR AGENTS



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RICHARD ANDREWS
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SCOTT LOVELOCK
027 474 9071

www.livestockexchange.co.nz

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